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Message Text

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11
ACTION COME-00

INFO OCT-01 AF-05 ISO-00 EB-05 RSC-01 DRC-01 /013 W
---------- 044546
R 240800Z SEP 73
FM AMCONSUL ZANZIBAR
TO SECSTATE WASHDC 957
INFO AMEMBASSY DAR ES SALAAM

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E.O. 11652: GDS
TAGS: BGEN TZ

FOR COMMERCE

SUBJECT: AMERICAN SAWMILL PURCHASE

REF: USDOC UNCLASSIFIED 14786 (NOTAL)

1. IN ABSENCE MLOO, CONSUL SPOKE SEPT 24 WITH MR. JUMBE OF PUBLIC WORKS (NOT TO BE CONFUSED WITH FIRST VP0. JUMBE AGREED TO HAVE PRESENT IRREVOCABLE LETTER OF CREDIT CONFIRMED AND TO EXTEND IT TO DECEMBER 30. PUBLIC WORKS ALSO HAS NO PROBLEM WITH ARRANGEMENTS FOR TRAINING AND GOZ IS PLANNING TO UNDERWRITE ALL TRAVEL AND OTHER EXPENSES OF TRAINEE OR TRAINEES WHILE IN U.S.

2. JUMBE EXPRESSED CONSIDERABLE CONCERN WITH ANTICIPATED DELAY. NOTING THAT COMPANY HAD COMMITTED ITSELF TO DELIVERY "3 TO 4 MONTHS AFTER RECEIPT OF FIRM ORDER AND CONFIRMED IRREVOCABLE LETTER OF CREDIT" WHICH WAS SENT AUGUST 6, HE SAID HE COULD NOT ON OWN AUTHORITY AGREE TO EXTENSION OF LOC BEYOND DECEMBER 30 AND WOULD NEED TO CONSULT WITH OTHERS ON THAT POINT. CONSULATE WILL ADVISE.

3. QUESTION RAISED BY PARA 4 REFTEL POSSIBLY SETTLED BY STATED WILLINGNESS OF JUMBE TO ARRANGE FOR CONFIRMATION OF LOC. IN ANY EVENT, PEOPLES' BANK OF ZANZIBAR IS GOVERNMENT BANK BACKED BY
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ZANZIBARI RESERVE HOLDINGS OF OVER 100 MILLION DOLLARS US.

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GOZ HAS EXCELLENT RECORD OF PAYING BILLS ON TIME. CONSULATE WILL ADVISE OF ANY FURTHER INFORMATION THIS SUBJECT.

4. CONSULATE HOPES COMMERCE WILL MAKE EVERY EFFORT ENCOURAGE COMPANY TO FOLLOW THROUGH WITH SHIPMENT AS CLOSE AS POSSIBLE TO DATE ORIGINALLY PROMISED. DELIVERY IN JANUARY MUCH PREFERABLE TO FEBRUARY. ALSO, SINCE ALL MAJOR PURCHASES BY GOZ HANDLED THROUGH PUBLIC WORKS, PROMPT ACTION ON THIS ORDER COULD IMPROVE CHANCE OF FUTURE ORDERS FROM US SUPPLIERS OF OTHER KINDS OF EQUIPMENT AND COMMODITIES.
MACFARLANE

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